



**Quentin Eggart, P.E.**

**EGGART ENGINEERING COMPANY**

6809 King Ave. W; Unit E

Billings, MT 59106

[quentin@eggartengineering.com](mailto:quentin@eggartengineering.com)

P: (406) 839-9151

F: (406) 839-9150

C: (406)672-8798

# YELLOWSTONE MESSENGER

Yellowstone District Exchange Clubs – October 2009



Presidents Message:

Fall is upon us. Everyone's crazy summer schedules should be winding down. Now we can get down to Exchange! (of course in and around kids and grandkids sporting events, school events, and the Holidays) I myself have been burning both ends of the candle this summer and have not gotten out to visit clubs as much as I had hoped, but hopefully fall allows more of that. There are some great activities happening at the club levels and I am excited to be made part of them.

Please keep sending in those newsletters from your clubs so we can continue to learn from each other and be involved as a team for the betterment of our communities the Exchange!

**Yours Inspired by the Power of Exchange**



*Yellowstone District President, 2009-2010*



## MEMBERSHIP

So where are we at membership wise? Here are the September stats on membership. Don't you want to win the District Growth Award? It is one darn fine looking miter saw blade! Lets "cut it up" and get others involved in serving their communities!

<b>Club</b>	<b>7/1/09</b>	<b>9/30/09</b>	<b>YTD</b>
<i>Boise</i>	16	16	0
<i>Caldwell</i>	35	34	-1
<i>Idaho Falls</i>	21	21	0
<i>Nampa</i>	16	15	-1
<i>Downtown Billings</i>	74	79	+5
<i>Breakfast Billings</i>	106	105	-1
<i>Heights Billings</i>	28	28	0
<i>Bozeman</i>	24	24	0
<i>Butte</i>	97	97	0
<i>Great Falls</i>	28	28	0
<i>Helena</i>	58	56	-2
<i>Kalispell</i>	14	14	0
<i>Missoula</i>	54	55	+1

Lets start recruiting! Only 1 ½ months left for "Come Home To Exchange"!!

We are now smack in the middle of "Come Home to Exchange". This is a recruiting time focusing on bringing past members back into Exchange and new members into Exchange. Pre-existing members of Exchange will have their one-time joining fee waived by nationals during this period. Let's see what we can do to be the best District in the Nation recruiting during this period!!

You are encouraged to plan a fun-filled event, such as a dance, banquet, or tailgate party. A Homecoming may be just the event to bring your club together in a really good way to recruit new and bring back old members. Join the excitement of Homecoming 2009 Come Home to Exchange membership campaign!

Need an added incentive? I will be giving one free registration at this year's District Convention in Billings to the Club with the most percentage of new members in the two months of October and November.

Need another incentive?  
Every member who recruits a new member will enter a drawing for tickets to a bowl game of their choice. In addition, the district with the highest number of new members recruited between October 1 and November 30 will receive two airline tickets to the National Mid-Winter Conference in La Quinta, California.

## COME HOME TO EXCHANGE

- October 1 – November 30
- Clubs will be sent two lists
  - Previous members of the club
  - Potential members
- Clubs are asked to inform the Club and District Service Department zip codes selected for recruitment
- Awards for recruiting the most in this period
  - District: Two air fares to Mid-winter Conference
  - Individual: Two tickets to a bowl game

Thank you for all that all of you do every day for Exchange and for your communities. There is no greater cause than fighting for the benefit of our children, and there is no better person than YOU to do it.

Stay in touch and promote your club, your business, and our wonderful organization!

When an Exchange Club needs to recruit more members, some Exchangites look around and wait for someone else to make the first move. Some members may say, "Isn't that the Membership Committee's job?" Others might say, "I really think our club leaders should do something to get the ball rolling on membership growth."

While it's up to club leaders and committee members to provide encouragement for the club's growth efforts, all the recruiting is not up to them.

The simple truth is that membership growth is every member's responsibility. It is up to each of us to make a commitment to keep our Exchange Club strong and healthy. And the best way to do that is through a constant infusion of new members, and with them, new ideas.

Every member added to the roster strengthens and benefits your club. An Exchange Club can better serve its community when it reaches a substantial membership. While 20 to 25 members is the recommended

minimum size for an Exchange Club, groups of 50 or more members are, in many cases, even better able to effectively serve their communities.

Larger clubs have a more diverse pool of members for club service and fundraising projects.

A larger club not only accomplishes more, but it completes projects more effectively and with less individual effort. It has a greater opportunity for exchanging ideas, making more new friends, and expanding the sphere of business contacts.

How do you grow your Exchange Club? The obvious answer is to simply ask someone to join. But

where does one member begin? Start by writing down the names of your friends, neighbors, business associates, and relatives who are not yet

members. Next, expand your list by including the names of your associates in other organizations, your daily contacts, and your customers, clients, and patients. List your vendors and service suppliers and the names of former Exchange Club members;

some of them may be ready to rejoin your club. A form, called "Membership Prospects" or the Membership Wheel, can be found in the appendix of *The Club Leader's Monthly Planner*,

available from your club officers or National's Club and District Services Department. But a blank sheet of paper works just as well.

Once you complete your list, fill in the phone numbers and pick someone to call first. Or better yet, pay that person a visit. If your club has its own brochure describing how it serves the community, be sure to take some along. Also, ask your Club President or Secretary for a Membership Qualification Card, also known as a gold card. Now you're ready to go.

Whether you are calling them or paying a personal visit, the first step when dealing with membership prospects is simply to initiate a friendly conversation, letting them know that you would like to buy them a free lunch (or whatever the meal for which your club meets). Pique their interest by telling them you have a special opportunity to talk over with them. Never ask questions that can be answered with "yes" or "no," such as "Would you like to know more about my Exchange Club?" or "Would you like to join my club?"

A better approach is to say something like, "I've known you long enough to know you're the kind of person who wants to make a difference in the community; I'll pick you up for lunch next week to tell you more." Make them make a commitment. Let them know that you think highly of them and you're going to introduce them to something special.

Once your potential member has agreed to attend a meeting with you, make sure they feel welcome, right from the point of arrival. Pick up your prospect and drive them to the meeting. On the way, tell them a bit about Exchange and some of the projects you've been involved with. Ask your prospective member which of those projects sounds especially worthwhile, and then tell him or her more about that area of service and further opportunities for involvement.

## ACE and Youth of the Year Awards

Once again the District is awarding scholarships for the Youth of the Year and the ACE award at the convention to be held on April 30 thru May 2, 2010. This years theme for the Youth of the Year is "Inspired By The POWER Of Community Service. Please note! This should be the title of the essay. Please use the official form available from the National Exchange office . Also please use the official form for the ACE award available from National. Brooks will need your applications by no later than March, 21, 2010. Our District Convention is going to be held earlier this year, so we need this time to judge and inform the winners so they can attend the convention. If you have any questions concerning the Youth of the Year or ACE awards you can contact Brooks Coombe at Ph: 406-494-2362, or e-mail at [brooks.coombe@gmail.com](mailto:brooks.coombe@gmail.com) , his mailing address is Brooks Coombe, 135 Waldron Lane, Butte, Mt. 59701.

## Yellowstone District Exchange Calendar

**October** – National Crime Prevention Month

**October 1 – November 30, 2009** – "Come Home to Exchange"

**October 24, 2009.** National Day of Service

**October 14-19, 2009** National Board of Directors Fall Meeting and National Leadership Conference—Rolf Tandberg will be attending what is affectionately called "Charm School" at National Headquarters in Toledo, Ohio.

**October 31, 2009.** District Director Report B due.

**November 15, 2009.** IRS form 990 due. Don't forget this one! To both the IRS and to National Headquarters.

**November 18, 2009.** Caldwell Club 60<sup>th</sup> Anniversary!!

**January 6-10, 2010** National Board of Directors Mid-Winter Meeting and Mid Winter Conference -La Quinta Resort and Club, La Quinta, California; Rolf and Quentin will be in attendance.

**February 19-20, 2010 – Mid-Winter Conference for Regions 1,2 and 4; Golden Nugget Hotel and Casino; Las Vegas, NV** – National President Claude Carmack in attendance. This is an opportunity for anyone to attend

a leadership conference at a very low cost. Where better to go in cold February than to Vegas!

**April 30, May1,2, 2010** – Yellowstone District Convention, Hilton Garden Inn, Billings, MT

**July 21-25, 2010** 92<sup>nd</sup> National Convention – La Quinta Resort and Club; , La Quinta, California; Come along for the "Experience".



# Yellowstone District Officers

## 2009-2010

**Quentin Eggart, District President**

(Breakfast Exchange Club of Billings)

**Rolf Tandberg, District President-Elect**

(Exchange Club of Missoula)

**Russ Yerger, Immediate Past-President**

(Downtown Exchange Club of Billings)

**Steve Miles, District Treasurer**

(Exchange Club of Helena)

**Cindi Farrar, District Secretary**

(Exchange Club of Butte)

**Brooke Palmer, Division 1 Director**

(Butte, Bozeman, Great Falls, Helena)

**Deanna Darnielle, Division 2 Director**

(Billings Breakfast, Downtown and Heights)

**Clint Baertsch, Division 3 Director**

(Missoula and Kalispell)

**Lisa Nolan, Division 4 Director**

(Idaho Falls)

**Jim Szatkowski, Division 5 Director**

(Boise, Caldwell and Nampa)

**Want more information for what is going on around  
your district??? Here is our District Websight!**

**[www.exchangeclubs.org/YellowstoneDistrict](http://www.exchangeclubs.org/YellowstoneDistrict)**

***Current Awards for 2009-1010***

ACE

YOY

Growth (the coveted Miter saw award)

Exchangite of the Year

Big Club Bulletin (newsletter) Award

Small Club Bulletin (newsletter) Award

Others to follow.....

# Club News

## Division 1

### The Exchange Club of Bozeman

Handed out approximately 1000 flags at MSU Bobcats Homecoming Parade Oct 10th.

Habitat for Humanity – National Day of Service Oct 24th.

Will be working on a Habitat house in the morning and then socializing to watch the Bobcats play.

They plan to work the All Class Volleyball Tournament at the MSU Fieldhouse on November 12, 13 and 14. Upcoming Membership Blitz, Poker Tournament and ATV Raffle

### The Exchange Club of Butte

#### Civic Improvement at the Mining Museum

The Civic Improvement Committee has completed its work to restore the Fire Hall at the World Museum of Mining. On Saturday, September 26<sup>th</sup>, thirteen Exchange Club members completed the interior painting and dusted and washed the fire truck, which is actually Butte's first aerial ladder truck and dates from 1910. It uses a flat-head eight cylinder engine to drive an electric motor that powers each wheel. The wheels have solid rubber tires. Local historians report that the truck was never used to its full capacity because it was not powerful enough to ascend Butte's steep streets. The engine's last known trip was in Butte's 1976 Bicentennial 4<sup>th</sup> of July Parade when some intrepid Exchange Club members got the truck running. Apparently that trip was quite an adventure because the parade route was still uptown at that time and in addition to being under-powered, the truck's brakes were worn out. Following the work party, club members enjoyed an outdoor chili feed, tasting recipes provided by various club members. The weather for the feed was spectacular as only an early fall day in Montana can be. During lunch members discussed potential future Civic Improvement Committee projects at the mining museum, including repairing the roof of the fire hall so that the interior ceiling can be painted and the exhibit completely restored to its original condition as built by the Exchange Club in the 1970s. The Fire Hall has special meaning to the Butte Exchange Club as it was built as a memorial to Club President, Lee Williams.

Our Club has volunteered thousands of hours to the World Museum of Mining over the years. This project was an excellent reminder of the enjoyment that can come from good Exchange Club fellowship while contributing to a worthy cause.

Committee chairs, Julie Jaksha and Amy Davis, extend their thanks to all members and friends who pitched in to make this a successful project.

#### National Day of Service – 10/24

Your next opportunity to participate in an Exchange Club service project will be on Saturday, October 24<sup>th</sup> at the Exchange Club National Day of Service. On that day, Exchange Clubs from all across the United States will simultaneously undertake a community service project. In past years the Butte Exchange Club has worked at the Mining Museum, cleaned up the Blacktail Creek Trail near the Chamber of Commerce, helped prepare the track at the High Altitude Speed Skating Center, done construction work at the Mai Wah Museum, stained benches the club donated to the

World Museum of Mining, and cleaned our flower beds and the adjacent parking lot at Quartz and Wyoming. Plans for this year are still being formulated but we will likely be working again at the World Museum of Mining doing some interior painting. We will probably meet at 9:00 a.m. to begin our day of service by cleaning our flower beds at Quartz and Wyoming and then proceed to the Mining Museum. Be on the lookout for more information on the National Day of Service as the date draws closer. Last year we had over 25 members, friends and family participate. Let's see if we can break the record again this year. Consider inviting a prospective member to the Day of Service. It's a good way for them to meet some members and find out what we do.

#### New Member Recruitment and Fall Party

President Brooks Coombe has made membership recruitment a top priority for the Club this year, setting a goal for increasing our net membership by 20 by May 2010. This year we will be combining new member recruitment with our fall party which will be held early in November in the Resodyn Building second floor lobby. Please bring at least one guest that might be interested in joining the Exchange Club. Party food and drinks will be served, and at some point during the evening we will be showing a slide show and providing information to our prospective members. This will be a good opportunity to demonstrate how much fun it is to belong to Exchange.

#### The Exchange Club of Great Falls

Highway cleanup on the Highway to Belt, Saturday, September 26<sup>th</sup>,

A Freedom Shrine was dedicated at MSU-COT.

A Freedom Shrine is planned for the Central Catholic High School. The installation will be after the first of the year.

Firefighter of the Year: October 20, 2009

Officer of the Year: coning in December

Youth of the Month: starting soon!

#### The Exchange Club of Helena

##### SCHEDULE

October 24th -	Come Home to Exchange Tailgate – CC Game
October 24th -	National Day of Service – Food Drive at CC Game
November 14th -	Festival of Wines

Gave out about 2200 flags at the Oct 17<sup>th</sup> Carroll/Tech game for Military Appreciation Day last Saturday. ROTC had 1000 of their own so for a crowd of 5000 we covered most of them.

#### FIREMAN OF THE YEAR

Tom Dedman presented the award to Michael Kauzlarich; a fifteen year member of the fire department. He has become an EMT-intermediate, he joined the hazmat team in 2009 and he is also a mentor for one of the new firefighters. The Club presented him with a check for \$250 to present to a charity of his choice.

The Club also presented the Fire Department a check for \$250 to use as educational purposes. Chief Larson spoke on the dangers of wildfire in our area.

We will have Come Home to Exchange/National Day of Service at the Carroll football game on October 24th at Parker Heller's tailgate area. We will also do a food drive as part of the National Day of Service. Please bring canned or dry food to donate.

The Festival of Wines will be held November 14th at the Red Lion. This is our main fundraising event for our Coats for Kids program. Dale Field along with John Hilton will head up the event and will need everyone to help. If you would like to volunteer for a particular area please contact him. He is asking that each member bring in one silent auction item.

## **Division 2**

### **The Breakfast Exchange Club of Billings**

September 12th Million Dollar Hole-in-One Golf Tourney was a great success with \$3500 plus raised for 2nd Chance Homes. September 20th a family picnic was held at North Park for members and their extended families and other invited guests. Dress a child coming in December. Will dress 50+ children in need.

Working on the planning for a Freedom Shrine to be done in conjunction with the other 2 Billings Clubs.

Halloween Party Oct 30th with a Costume contest, DJ,

Member Pot Luck, Membership Drive

Wine Tasting Social Nov 13th

Membership Drive

Free to all, including other clubs!

Wine Basket raffle

Granted \$34,700 this last fiscal quarter to area charities.

### **The Downtown Exchange Club of Billings**

The "Bring a Guest to lunch" program is being used once a month with good success. Guests are followed up personally by the President with a letter. An after work social follows this up where the guest is invited out for a social after work informal setting. This seems to be helping with membership. Another more direct recruiting elevator speech that is working is the fact that the networking with new people met through Exchange will help your personal economy.

Another exciting new idea being put in place is asking members to be "the Program" and selected members have the floor at meetings once a month to tell about what they do and how they may be able to provide services for other club members. This is not only business marketing for members but also lets other members who may not know them very well find out a lot more about them.

A "Mystery Speaker" program has also been implemented. One club member is selecting mystery speakers and no one, not even the President, knows who the speaker is going to be until they show up at the meeting to see. Speakers can be from any walk of life, including comedians, etc! Very Interesting..

The Downtown Club feels that having interesting speakers is crucial in membership retention.

The Downtown Club this year has secured the contract for all the gift wrapping in Rimrock Mall. They have asked the charities they support to support them back in assistance in covering the shifts, which are quite extensive. This is a great new fundraising idea.

They are also ramping up for their annual Santa in the Schools Program to give gifts in one of the grade schools with many children in need.

### **The Heights Exchange Club of Billings**

The Heights club has been working on the promotion of their annual basketball tournament at Skyview High School and plan to raise about \$3000. They also provide a Christmas for "Families that fall through the cracks" and provide a good Christmas experience for several of these families in need. For the National Day of Service they are cleaning up Boothill Cemetery and the Leaning Park at Bench Elementary.

## **Division 3**

### **The Exchange Club of Missoula**

Doing a "Ask a Friend to Lunch" recruitment program.

Busy ushering at Griz Football games.

On Patriot Day (9/11) they will be handing out 3000 flags and Exchange Business cards!

They will be in the Homecoming parade for Griz football!

A work-a-thon is planned to raise \$10,000 for their local Parenting Place. This is where the members donated their time to work for sponsors and get paid for it and the \$\$ goes to the fundraiser.

### **The Exchange Club of Kalispell**

No report submitted

## **Division 4**

### **The Idaho Falls Exchange Club**

No Report Submitted

## **Division 5**

### **The Boise Exchange Club**

No report submitted.

### **The Nampa Exchange Club**

No report submitted.

### **The Caldwell Exchange Club**

No report submitted.

# Club Anniversaries

Here are the charter dates for all the clubs in our district:  
We have a number of anniversaries this year!!

<b>Club</b>		<b>Charter Date</b>
Boise		9/8/1922
Butte	(85)	1/12/1924
Nampa	(60)	8/13/1949
Caldwell	(60)	10/18/1949
Downtown –Billings	(60)	3/4/1950
Helena		7/15/1950
Idaho Falls		8/29/1952
Missoula		10/26/1957
Great Falls		2/28/1959
Bozeman		6/20/1959
Breakfast – Billings		4/1/1967
Kalispell	(30)	2/9/1980
Billings Heights	(30)	2/9/1980

Looks like we have some great anniversaries to celebrate this year! Let's make a big deal out of it.

## ***The Exchange Club Covenant of Service***

*Accepting the divine privilege of single and collective responsibility as life's noblest gift, I covenant with my fellow Exchangites:  
To consecrate my best energies to the uplifting of Social, Religious, Political, and Business ideals;  
To discharge the debt I owe to those of high and low estate who have served and sacrificed that the heritage of American citizenship might be mine;  
To honor and respect law, to serve my fellowmen, and to uphold the ideals and institutions of my Country;  
To implant the life-giving, society-building spirit of Service and comradeship in my social and business relationships;  
To serve in Unity with those seeking better conditions, better understandings, and greater opportunities for all.*